

# Rajan Shirodariya

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☎ 9824835058

📍 Surat

🌐 <https://www.linkedin.com/in/rajan-shirodariya-20373b184>



## 👤 Personal Details

- Date of Birth : 07/07/1995
- Nationality : Indian
- Marital Status : Married

## ✂ Skills

- Team management
- Analytic and numerical skills
- Problem solving and decision making
- Sales and marketing expertise

## 🏆 Achievement & Awards

- Earn retention bonus as PSR
- Zero attrition rate in my team
- Good track record sales target achievement
- Achieved Star Performer Award for every quarter
- Achieved Excellence Award in last financial year
- Elevated as an Area Sales Manager within 3 years

## 👤 Reference

- Lalit Vyas - Curatio Healthcare  
Regional Sales Manager  
lvyas5173@gmail.com  
9024952018
- Rahul Mishra - Curatio Health Care  
Regional Sales Manager  
rahul.mishra@torrentian.com  
7977084184

## 🎯 Objective

To lead a high-performing sales team, drive sales growth, and maximize market penetration in the assigned territory, utilizing my pharmaceutical industry expertise, strategic planning abilities, and exceptional leadership skills to achieve and exceed sales targets while maintaining strong relationships with healthcare professionals, key stakeholders, and customers.

## 📅 Experience

○ 02/05/2018-21/03/2021

### Curatio Healthcare

Professional Sales Representative  
Meeting Sales Targets And Build Strong Relationships With Customers

○ 01/04/2021-Present

### Curatio Health Care

Area Sales Manager  
Team Development And Performance

## 🎓 Education

○ 30/03/2016

### Gujarat Technological University

B.E. Mechanical

○ 21/03/2012

### Gujrat State Education Board

H.S.C.

○ 31/03/2010

### Gujarat State Education Board

S.S.C.

Rajan Shirodariya