



PIYUSH KUMAR SHARMA



+917007269698



piyush.sharma23@yahoo.co.in



T5, 504, Bhagirathi Enclave,
Shaheed path, Lucknow-226002

About Me

I am a self-motivated, eloquent, responsible and reliable person. I get well in a team setting. I am driven to succeed. I stay level-headed in crisis. I thrive under pressure and adhere to strict guidelines. I value integrity. I am not easily ruffled. I am a great listener. I am a natural salesperson. I believe, " We all should work our hardest, no matter how big the problem is."

Date of Birth

June 23, 1976

Experience

Cadila Pharmaceuticals Ltd.

March 26,2023- August 3,2023

Assistant General Manager(3rd Line)

at Ahemdabad looking towards half India.

As company had abolished the following post from all the divisions.

Zydus Healthcare .Ltd

Liva Division

October 20, 2003- March 24,2023

Zonal Business Manager at Delhi

December 1, 2021- March 26, 2023

Regional Sales Manager at Lucknow

October 20, 2003- November 30,2021

Sun Pharmaceuticals .Ltd

February 6, 2003- October 19, 2003

Field Sales Manager

at Bareilly H.Q. looking towards western U.P.

Cipla .Ltd

October 4, 1999- January 23, 2003

District Manager

at Lucknow H.Q. looking towards central U.P.

Job Profile

Worked in the field of Dermatology, Cosmetology, Physicians, GP's, Gynaecology, Pediatric etc.

Handled team of 100 members consist of RSMs, ASMs and BOs with having annual turnover of 50 Cr .

Worked with big brands like Skinlite, Clop, Livafin and Luli Rx.

Looking entire Northern India covering Delhi, Uttar Pradesh, Punjab, Jammu & Kashmir, Patna, Jharkhand, Madhya Pradesh and Rajasthan.

Education

1998

M.J.P. Rohilkhand
University

MBA (Marketing)

1996

M.J.P. Rohilkhand
University

**B.Sc.(Physics,
Chemistry, Math)**

1993

U.P. Board

**Intermediate(Physics,
Chemistry, Math,
Hindi, English)**

1991

I.C.S.E.

**High
SchoolHindi,English,Maths,
Science,Economics,
S.Science)**

Awards

Excellent leader

7 times

**Highest sales contribution and
highest per Man productive region**

5 times

**Best achievement for
2022 as ZBM with 21%
growth**

1 time

**Highest selling Livafin
region(a newly launched
product)**

2 times

Language

Hindi

English

Skills

- Ability to motivate and lead a team
- Excellent sales and negotiation skills
- Implementation of Company Strategies and Campaigns
- Interpersonal communication
- Analytical Knowledge

Reference

Mr. Vikas Gaur

Mumbai

Phone

+918657897146

Mr. Archan Godbole

Mumbai

Phone

+919974051072