

# Curriculum Vitae

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**Sunil Vijay Waghmare**

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**Synopsis:** To work in an organization where I can flourish and apply my knowledge to achieve excellence in every field I work. I have been actively involved in providing the right treatment options to health care practitioners for their patients.

## Work Experience

- Working with SERVIER INDIA as a **Scientific Business Executive**.  
(August 2011-till date)
- 2.5 years' experience with EMCURE Pharmaceuticals as Territory Manager  
(Feb 2009– Aug 2011)
- 1 year experience as Trainee Executive in Medley Pharmaceuticals.  
(Jan 2008-Feb 2009)
- Having diverse experience of working in South Mumbai, Western and Central territory.

## Profile – Scientific Business Executive

- Advising the Medical Products of the company to Clinical experts.
- Dealing with generating prescriptions from Doctors for the brands and meeting the sales Target in the territory.
- Customer segment management in the given territory, Stockiest Handling.
- R. C. P. A
- Making a PowerPoint presentations and presenting them in ward meetings for Doctors.
- Patient awareness campaigns in associations with Cardiologists, Diabetologists and Physicians.

## Academic Qualifications

Degree	University	Subject	Year of Passing	Marks
SSC	Maharashtra Board		2000	First class
HSC	Maharashtra Board	Science	2002	Second Class
B.Sc.	Pune University	Microbiology	2007	First Class with Distinction

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## Achievements

- Selected and attended Professional Development Training program of organization (UPLIFT).
- Promoted as SBE (Scientific Business Executive- Hospital Division) in 2018.
- Awarded with Silver star 3 times and Gold star 2 times in Product Detailing Competition in cycle meetings.
- Achieved 1<sup>st</sup> rank in Training of SERVIER INDIA and EMCURE Pharmaceuticals.
- Achieved 2<sup>nd</sup> Rank in Training of Medley Pharmaceuticals.

## Key Personal Traits

- Hardworking and having the ability to energize.
- Flexible & embrace change.
- Integrity, Bound & Candid.
- Over the period developed good communication and organizational skills.
- Open minded and willing to learn.
- Willing to take responsibility.

## Personal Details

**Date of Birth: -** 08-06-1985

**Father Name: -** Vijay Shamuvel Waghmare

**Languages known: -** English, Marathi, Hindi.

**Nationality: -** Indian

**Marital status: -** Married

**Date: -**

**Place: -**